

Electrosoft Newsletter: Q3 2021

# What's Happening at Electrosoft?

If we had to use two words to describe the third quarter of 2021, we'd choose "growth" and "momentum." Featuring a new strategic growth executive, new and renewed client contracts, industry recognition and thought leadership events, this quarter was a time of building on success and positioning Electrosoft for continued future growth.

We invite you to learn more about these highlights, below. For all of our news and postings, please visit our [news page](#).

## Business and Cybersecurity Leader Kevin Thomas Joined Electrosoft as SVP of Strategic Growth

Cybersecurity remains a pressing national security concern and government solutions require a deep understanding of the federal operating environment, specialized technology skills and an expert, consultative approach to solving problems. To build on Electrosoft's growth momentum in this market, we're pleased that Kevin Thomas, a business and cybersecurity leader in the federal market, has joined us as **Senior Vice President of Strategic Growth**.

"Kevin is an accomplished leader with deep technical expertise, a strategic mindset and a track record of success addressing the IT and cybersecurity needs of the DoD and federal civilian government," said Dr. Sarbari Gupta, CEO of Electrosoft. "I am delighted to welcome him to our executive leadership team."



## New and Returning Government Clients Select Electrosoft for IT and Professional Services



Although the term "federal agency" describes one set of government organizations, it is the differences that uniquely define each entity. With missions that span federal civilian and defense responsibilities, each organization has its own technology needs, challenges and IT solutions.

Every day at Electrosoft, we are proud to serve a variety of government agencies that rely on our IT and professional services to help them improve their operations and protect their information with technology. During our third quarter, numerous new and returning clients awarded contracts to us, including:

- **Defense Counterintelligence and Security Agency:** Under the DCSA Critical Technology Protection Program Management Office Support Services contract, Electrosoft will provide professional services to support all CTP PgMO operations.
- **DLA J6:** Supporting the agency's J68 Technology Accelerator, Electrosoft will be responsible for emerging technology prototypes in the "incubation" phase before they are adopted for agency use.
- **Navy Underwater Warfare Center – Newport:** Electrosoft will develop and deliver process improvement capability for the NUWC Atlantic Underwater Test and Evaluation Center program.
- **National Mediation Board:** In this new NMB contract, Electrosoft will implement multifactor authentication for agency employees' personal identification credentials.
- **National Institute of Standards and Technology:** Under the new NIST task order, Electrosoft will support health care standards testing for the agency.
- **Veteran Health Administration:** Electrosoft will continue to perform security analyst services for this VHA recomplete subcontract award.

## Electrosoft Recognized as a Fast-Growing Company – Twice!

In the third quarter of 2021, Electrosoft received two industry awards based on our growth trajectory.

For the third year in a row, the Washington Business Journal named Electrosoft to its list of the **75 Fastest Growing Companies** in the Greater Washington area. Earlier, Electrosoft was named to the **Inc. 5000** 2021 list of the fastest-growing private companies in America – for the eighth time!

"We are honored and humbled to be among the fastest-growing companies in this region and across the country," said Dr. Sarbari Gupta, CEO of Electrosoft. "It is a testament to our team's commitment and our clients' trust that we've received these growth awards for another year."



## Cybersecurity Thought Leadership

A strong belief that "knowledge not shared is lost" spurs our CEO, Dr. Sarbari Gupta, to lead a robust thought leadership program at Electrosoft.

In just the third quarter, Dr. Gupta shaped the content and delivery of these thought leadership events:

- **The Ransomware and Malware Conundrum | Cybersecurity Summit:** Electrosoft co-hosted this fourth-in-series virtual webinar, featuring cybersecurity thought leaders and practitioners from government, academia and industry.
- **7 Ways to Beat the Fraudsters in Online Citizen Services | GovLoop Byline:** In this article, Dr. Gupta outlines the challenges faced by citizen-facing government services after they quickly transitioned to online portals during the pandemic – and seven ways they could better protect personal information from fraudsters.
- **Resisting and Recovering from a Ransomware Attack – Are You Ready? | 8.8 Andina Computer Security Conference:** Dr. Gupta presented at the 11th annual 8.8 Andina Computer Security Conference virtually in English to participants in Chile, Peru, Bolivia and numerous other countries within and beyond the region. Conference organizers translated the session for its non-English speaking attendees.
- **D.C. Local Leaders Podcast | Featured Guest:** In this podcast interview, entrepreneur, engineer, cybersecurity expert and our very own CEO, Dr. Gupta, touched on her daily prioritizations to support creativity and productivity; how she has balanced family and entrepreneurship over her career; and how her yoga and breathing routine sets up her days for success.

For recordings and presentations of these and other thought leadership resources, visit the [ELECTROSOFT RESOURCES PAGE](#).

